

Particulars

About Your Organisation

1.1 Name of your organization

Sang Kee Edible Oils Sdn. Bhd.

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0431-13-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use**2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In which markets do you sell goods containing palm oil and oil palm products?**

- Malaysia

2.2 Volumes of palm oil and oil palm products**2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

65,664.44 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

72,680.00 Tonnes

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

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2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

138,344.44 Tonnes

2.3 Volumes of palm oil and oil palm products certified**2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance		33021.52		
2.3.1.4 Segregated		2648.18		
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	35,669.70	-	-

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

20,944.00

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

64,492 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:**2.5.1 Africa**

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia)

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2.5.4 North America

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2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

86%

2.5.11 Asia

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Time-Bound Plan**3.1 Year of first supply chain certification (planned or achieved)**

2013

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2014

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2025

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2025

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Malaysia

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

We regularly encourage our buyers to opt for CSPKO instead of conventional PKO during our trading activities. We intentionally build up business relationships with and give preference to RSPO Certified Buyers in our sales as a form of support and promotion for the overall RSPO initiative.

Trademark Use**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

If target has not been met, please explain why:

We are only selling our products to corporations on a B to B model. No retail customers are involved.

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

We have successfully increased our sales of CSPKO to 87% (physical and including Book and Claims) in 2017. We have far exceeded our target for the year 2017 and beyond. We will continue to maintain our existing customers and be active in the PalmTrace trading for the year 2018. By so doing, we should be able to maintain our sales volume of CSPKO.

Reasons for Non-Disclosure of Information**6.1 If you have not disclosed any of the above information please indicate the reasons why****Application of Principles & Criteria for all members sectors****7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**Comment:**

Value your existing and potential RSPO clients, engage with them periodically, monitor your operational performance daily to ensure customer satisfaction in terms of reliability in deliveries and efficiency in conduct for all aspects of the transaction.

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

We are operating as a palm kernel crusher.

GHG Footprint**8.1 Are you currently reporting any GHG footprint?**

No

Please state if you have any future plans to do so?

We are operating as a palm kernel crusher

Support for Smallholders**9.1 Are you currently supporting any independent smallholder groups?**

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

As a palm kernel crusher, only CSPKO applies to us. Due to the limited number of RSPO Certified Mills, our procurement of CSPK are limited to few big suppliers only. For this reason, we foresee greater competition when more new Crushers are RSPO Certified in the future. We will deal with the competition as any player would do in the market place i.e fair pricing, reliability in deliveries/collection and efficiency in related matters.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We support the vision of RSPO by participating in RSPO initiated activities and educating our stakeholders on the purpose and objectives of the RSPO initiative.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded
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